## **DFMC Milk Pricing** NSW Gloucester - \$/kg, Non Exclusive pricing

Reference Litre 4.00% Butterfat Protein 3.20%

Monthly Period		July	August	September	October	November	Decem ber	January	February	March	April	May	June	i
Period Date range		1/07/2021 -	1/08/2021 -	1/09/2021 -	1/10/2021 -	1/11/2021 -	1/12/2021 -	1/01/2022 -	1/02/2022 -	1/03/2022 -	1/04/2022 -	1/05/2022 -	1/06/2022 -	
		31/07/2021	31/08/2021	30/09/2021	31/10/2021	30/11/2021	31/12/2021	31/01/2022	28/02/2022	31/03/2022	30/04/2022	31/05/2022	30/06/2022	
Days in Period		31	31	30	31	30	31	31	28	31	30	31	30	
									Average					
Minimum	\$/kg Butterfat	6.10	6.10	6.10	6.10	6.10	6.10	6.43	6.43	6.43	6.43	6.43	6.43	6.26
Price	\$/kg Protein	9.15	9.15	9.15	9.15	9.15	9.15	9.65	9.65	9.65	9.65	9.65	9.65	9.40
Top Quality Incentive		2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	
Cents per litre	at reference litre	55.68	55.68	55.68	55.68	55.68	55.68	58.58	58.58	58.58	58.58	58.58	58.58	57.12
New Milk	\$/kg Butterfat	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	0.65	
14C W WILK	\$/kg Protein	0.98	0.98	0.98	0.98	0.98	0.98	0.98	0.98	0.98	0.98	0.98	0.98	1

Retailer payments

**Production Incentive** Based on monthly production kg milk solids (fat + protein)

any applicable payments from the retailers will be passed through in full each month

rate: 2.00c/kg MS per 1000 kg MS									
below 5000 kg MS = no payment									
1									
max rate = 42.0c/kg MS									
example:									
144,500 litres @ 3.98%F, 3.24% P									
= 10,433 kg Fat+Protein									
	Γ								
rate is 10433/1000x2.00 = 20.87c/kg									
3	ı								
$20.87c/kg \times 10433 \ kg = \$2,176.95$	ı								
Chart below shows approximate c/l production incentive -v- monthly	ľ								
production (assumes reference composition)	F								
و 3.0	L								
ž 2.5 /	L								
<b>월</b> _ 2.0 <del>                                    </del>	L								
e 5 1.5									
t 1.0									
2.5 2.0 (b) 1.5 1.5 1.0 0.5	I								
0.0									
0 100 200 300 400 500 600 700 ' <b>000</b> Litres/month									
530 Ettlesy month	l								

New Milk & / or Growth Incentive  Paid at above rates for July-Jun for all milk produced for the month over the corresponding month last year							
An additional yearly Growth Incentive may be paid when the total yearly production exceeds total production from the average of the two previous years. This is only available when the							
total yearly growth payment is greater than the sum of all monthly new milk payments.							
	\$/kg P \$/kg F		\$/kg F				
0	9.99%	0.21	0.32				
>	10%	0.85	1.28				

	QUALITY							
	from				Bonus/ Penalty			
TPC	TPC 0		0	From	То	c/I		
	15,001	24,000	1	0	0	2.0		
	24,001	39,000	2	1	1	1.4		
	39,001	64,000	4	2	4	1.0		
	64,001	And over	8	5	9	0.0		
scc	0	200,000	0	10	14	-1.0		
	200,001	250,000	1	15	17	-4.0		
	250,001	300,000	3	18	23	-8.0		
	300,001	350,000	6	24	29	-12.0		
	350,001	400,000	10	30	60	-16.0		
	400,001	And over	15	61	and over	no pmt		

1 June 2021

Stop Charges \$20 /pickup Incurred on 10 day periods, high SCC & TPC dropped - see policy for more details. Other - see payment policy document for demerit points incurred for other issues.