

**DFMC Milk Pricing**  
**FNQ - \$/kg, Non Exclusive pricing**



2021/22

1 June 2021

Reference Litre	Butterfat	4.00%
	Protein	3.20%

Monthly Period	July	August	September	October	November	December	January	February	March	April	May	June	Average
Period Date range	1/07/2021 - 31/07/2021	1/08/2021 - 31/08/2021	1/09/2021 - 30/09/2021	1/10/2021 - 31/10/2021	1/11/2021 - 30/11/2021	1/12/2021 - 31/12/2021	1/01/2022 - 31/01/2022	1/02/2022 - 28/02/2022	1/03/2022 - 31/03/2022	1/04/2022 - 30/04/2022	1/05/2022 - 31/05/2022	1/06/2022 - 30/06/2022	
Days in Period	31	31	30	31	30	31	31	28	31	30	31	30	
<b>Minimum Milk Price</b>	\$/kg Butterfat	6.29	6.29	6.29	6.29	6.29	6.29	6.82	6.82	6.82	6.82	6.82	6.55
	\$/kg Protein	9.44	9.44	9.44	9.44	9.44	9.44	10.23	10.23	10.23	10.23	10.23	9.83
<b>Top Quality Incentive</b>		2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00	
<b>Cents per litre at reference litre</b>		57.4	57.4	57.4	57.4	57.4	57.4	62.0	62.0	62.0	62.0	62.0	59.7
<b>New Milk</b>	\$/kg Butterfat							0.65	0.65	0.65	0.65	0.65	
	\$/kg Protein							0.98	0.98	0.98	0.98	0.98	

**Retailer payments** any applicable payments from the retailers will be passed through in full each month

**Production Incentive**

Based on monthly production  
 kg milk solids (fat + protein)  
 rate: 1.25c/kg MS per 1000 kg MS  
 below 5000 kg MS = no payment  
 max rate = 42.0c/kg MS

*example:*  
 144,500 litres @ 3.98%F, 3.24% P  
 = 10,433 kg Fat+Protein  
 rate is 10433/1000x1.25 = 13.04c/kg  
 13.04c/kg x 10433 kg = \$1,360.59

Chart below shows approximate c/l production incentive -v- monthly production (assumes reference composition)

QUALITY						
	from	to	points	Demerit Points per month		Bonus/ Penalty
TPC				From	To	c/l
	0	15,000	0			
	15,001	24,000	1	0	0	2.0
	24,001	39,000	2	1	1	1.4
	39,001	64,000	4	2	4	1.0
	64,001	And over	8	5	9	0.0
SCC						
	0	200,000	0	10	14	-1.0
	200,001	250,000	1	15	17	-4.0
	250,001	300,000	3	18	23	-8.0
	300,001	350,000	6	24	29	-12.0
	350,001	400,000	10	30	60	-16.0
	400,001	And over	15	61	and over	no pmt

**Incurring on 10 day periods, high SCC & TPC dropped - see policy for more details.**  
**Other - see payment policy document for demerit points incurred for other issues.**

<b>Stop Charges</b>	\$10 /pickup
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